

# Professional Indemnity Insurance

## A new scheme for Lawyers



**2020**  
**Insurance**

Delivering quality Professional Indemnity Insurance (PII) to Lawyers based in the UK and Ireland

2020 Insurance is a partnership between **2020** and **Professional Indemnity Ltd** to deliver quality Professional Indemnity Insurance (PII) to law firms.

Mark Bracher is a prominent individual who has more than 25 years experience in senior management positions with major PI businesses. These include Alexander Forbes, Lockton International and co-founder of Cabot Blackmore.

Mark became the Managing Director of Alfred Blackmore in 1999 at their Bristol office. This was acquired by Alexander Forbes in 2001, which in turn was acquired by Lockton International Holdings in 2006. He has successfully managed professional indemnity insurance schemes for Practices and can advise in many areas including Risk Management and insurance.

Professional Indemnity Ltd has extensive knowledge of the PII market and has strong relationships with many practices.

Getting comprehensive Professional Indemnity Insurance cover is essential and we also recognise that many practitioners are spending more and more time on their client affairs and don't have time to research the market for the best deal or fill in time consuming proposal forms for different brokers.

That's why 2020 and **Professional Indemnity Ltd** have teamed up to provide Solicitors with a fast and efficient PII service.



**Mark Bracher**  
Managing Director  
Professional Indemnity Limited

In association with

professional  
**INDEMNITY**  
insurance for professionals



# About this EXCLUSIVE 2020 PII Scheme

PII remains something of a minefield and premiums for many laws firms have increased by at least 100% in recent years. Record numbers are being driven into the assigned risks pool and the number of approved insurers actively providing cover remains very limited. The market difficulties of the last few years seem set to continue.

Professional Indemnity Ltd guide Solicitors through this minefield enabling them to make clear and informed decisions, which best protect the firm at every stage of the insurance cycle.

## Why Professional Indemnity Ltd

### Transparency

Some brokers receive commissions of up to 15% of the annual premium but do not declare this commission to clients unless specifically requested to do so. Professional Indemnity Ltd believe that in many cases this is unjustified while premiums are rising significantly and adds to the burden of the premium. Because we are a fresh new PII specialist, our service is efficient and commissions and fees are among the lowest in the broker market. This can significantly reduce the premiums firms pay.

### Remuneration Guarantee

Professional Indemnity Ltd inform clients exactly how much commission or fee we earn **before we charge it** and give a guarantee that is fair and reasonable. We are so confident of the efficiency of our broker service that we guarantee to undercut your existing broker remuneration by up to 50%, provided it is not a closed scheme and we can access your renewal terms.

### Independence

Professional Indemnity Ltd are independent brokers representing their clients best interests in all dealings with Insurers, from negotiating the premium to handling their claims.

### Expertise

With over 25 years experience in the PII market, Professional Indemnity Ltd understand law firms and can deliver a high quality of service throughout the Solicitors renewal season and then during the entire insurance period.

## What to do next...

Getting a 2020 scheme quotation is easy and requires absolutely no obligation whatsoever. We offer a fast response on all quotations and will respond to all enquiries immediately. We look forward to hearing from you.

Simply fill in the details below, send us a copy of your renewal form or alternatively complete the enclosed proposal form and return it to us.

## Please contact me about PII

Practice Name:

Contact Person:

No of Partners:

Contact Telephone:

Email:

Scan and email to [info@2020insurance.co.uk](mailto:info@2020insurance.co.uk)  
or Fax Back to 0121 314 4718 or Post to the address below

## 2020 Insurance

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professional  
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*insurance for professionals*